

Corporate Finance Interest Group (CFIG) lunch seminar – Capital Markets and M&A Trends for US Listed Chinese Companies

About the topic

Given the recent developments in the US capital markets and its limited appetite for China based issuers, what will be the current and future trend of US listed Chinese companies?

The speakers, West Riggs, head of equity capital markets for Piper Jaffray Asia and Douglas Freeman, a partner of Fried, Frank, Harris, Shriver & Jacobson, will provide an overview of the current and future market trends for Chinese companies looking to tap the US capital markets, and the various possible options for the companies already listed in the US.

Topics to be covered will include:

- the saga of the Chinese companies listed by reverse takeovers
- the current market trends for Chinese companies already listed/seeking listing in the US
- how to list in the US
- recent development of the variable interest entity (VIE) structure
- A case study of how a US listed company goes private – Tiens Biotech Group (USA), Inc.

About the programme

Date & Time	12 December 2011, Monday 12:45 p.m. – 2:15 p.m.
Venue	HKUST Business School 15/F, Hong Kong Club Building 3A Chater Road, Central
Dress code	Smart Casual
Fee	HK\$ 250 per person for CFIG members HK\$ 350 per person for Non-CFIG members <i>Priority is given to CFIG members.</i> <i>Not a CFIG member? Click HERE to join.</i>
CPD credit	1.5 hours (subject to actual attendance)
CPT credit	Please check with your compliance officer or other relevant personnel of your firm, as this event may be acceptable for CPT recognition for SFC licensed persons.
Language	English
Competency	Business Finance*
Rating	Intermediate level*
Application deadline	6 December 2011

Rundown

12:20pm	Registration (Sandwiches & drinks provided)
12:45pm	Introduction
12:50pm	Presentation by speakers
2:00pm	Q&A / Discussion
2:15pm	Closing remarks

Chairperson

Ms. Loren Tang
 Member
 Corporate Finance Committee

* Please refer [here](#) for descriptions of the various ratings.



About the speakers

Mr. J. West Riggs
Managing Director, Head of Asia Equity Capital Markets
Piper Jaffray Asia

Mr. Riggs has been with Piper Jaffray since 2007 and based in Hong Kong since 2008. Prior to joining Piper Jaffray, Riggs was a director with Wachovia Securities equity capital markets group, where he spent nine years focused on equity and high-yield capital markets. Prior to Wachovia, he worked in equity capital markets at Merrill Lynch and Alex. Brown & Sons.

During Riggs' 17-year career, he has been involved in more than 300 financing transactions including initial public offerings and follow-ons, PIPEs, convertible and high-yield debt offerings.

Riggs holds a Master of Business Administration degree from the Smith School of Business at the University of Maryland and a bachelor's degree in business administration from the College of Charleston.

Mr. Douglas Freeman
Partner
Fried, Frank, Harris, Shriver & Jacobson

Mr. Freeman is a corporate partner resident in Fried Frank's Hong Kong and New York office. He joined the firm in 2011. Mr. Freeman represents public and private companies, private equity firms and global investment banking firms in connection with mergers, acquisitions, public offerings, and other corporate transactions in a wide variety of industries. Prior to joining Fried Frank, Mr. Freeman was a partner at O'Melveny & Myers.

Mr. Freeman has been involved in many complex transactions, some of which include going private transactions and other conflict transactions, takeover defense, strategic cross border public and private M&A, private equity transactions, PIPEs, distressed mergers, acquisitions and divestitures, and various public offerings of debt and equity securities and private placements.

Mr. Freeman is recognized by Legal 500 Asia Pacific in Corporate M&A. He holds a JD from Harvard University and a BA from Tufts University.

Registration

The number of places is limited (maximum capacity: 100 persons). In the event of over-subscription, **places will be allocated on a first-come-first-served basis with priority given to CFGI members**. If you are not a CFGI member, click [HERE](#) to download a CFGI membership application form.

To register:

- **Online registration:** For the time being, this facility ([click here](#)) is available only to members who are both Institute and CFGI members. If you are not both, please reply by post or fax.
- **By post or fax:** Complete the attached reply slip and return it to the Institute **on or before 6 December 2011**, together with a cheque made payable to the "Hong Kong Institute of Certified Public Accountants". Fax registration will be accepted for payment by any Visa/Master credit card. Confirmation of registration will be sent by e-mail. If confirmation has not been received by 8 December 2011, please contact Ms May Hung at 2287 7009 / Ms Canace Leung at 2287 7089.

